

CURRICULUM VITAE

Assoc. Prof. Yohanes Eko Riyanto

Economics Programme
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Education

- Ph.D. (Economics), Catholic University of Louvain (Katholieke Universiteit Leuven) (Belgium), 2000.
- M.Sc. (Economics), Catholic University of Louvain (Katholieke Universiteit Leuven) (Belgium), 1995.
- M.A. (Economics & Finance), Leeds University Business School (UK), 1994.
- B.Sc. (Economics) Gadjah Mada University (Indonesia), 1991

NTU Leadership Immersion Programme

- Selected as a member of the 2nd Cohort of Nanyang Leadership Academy (NLA), a year-long structured leadership immersion programme spearheaded by NTU Associate Provost for Faculty Affairs, Oct 2016 – Nov 2017.

Academic Positions

- Associate Professor (with Tenure), Nanyang Technological University (Singapore), Feb 2013 – present.
 - Associate Professor (without Tenure), Nanyang Technological University (Singapore), July 2009 – Feb 2013.
 - Assistant Professor, Department of Economics, National University of Singapore, June 2001 – June 2009.
 - Post-Doctoral Research Fellow, Department of Economics, University of Groningen (The Netherlands), 2000–2001.
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- Affiliated Research Fellow, Center for Economic Studies, Catholic University of Louvain (Katholieke Universiteit Leuven) (Belgium), 2000.
- Research and Academic Assistant, Center for Economic Studies, Catholic University of Louvain (Katholieke Universiteit Leuven) (Belgium), 1995–2000.

Current Leadership and Administrative Position at NTU

- Associate Chair (Academic), School of Social Sciences, Nanyang Technological University (Singapore), 2017 – present (1st term).
- Associate Chair (Undergraduate Education), School of Humanities and Social Sciences, Nanyang Technological University (Singapore), 2011 – 2014 (1st term) and 2014 – 2017 (2nd term).
- Head of Division – Public Policy and Global Affairs (PPGA), School of Social Sciences, Nanyang Technological Universities, 2016 – present.

Research Interests

- General Theme: Applied Microeconomics
- Current Research Interests: Experimental and Behavioral Economics, Industrial Organization, and Corporate Finance/ Corporate Governance

Journal Articles

1. "The Limit to Behavioral Inertia and the Power of Default in Voluntary Contribution Games," (with Jia Liu), *Social Choice and Welfare*, Vol. 48, Issue 4, pp. 815–835. (2017).
2. "Information Transparency and Equilibrium Selection in Coordination Games: An Experimental Study", (with Jia Liu), *Theory and Decision*, Vol. 82, No. 3, pp. 415–433. (2017).
3. "Category Reporting Plan in Charitable Giving: An Experimental Analysis", (with Jingping, Li). *Economic Inquiry*, Vol. 55, No. 1, pp. 397–408. (2017).
4. "Putting a Price Tag on Others' Perception of Us" (with Jianlin Zhang), *Experimental Economics*, Vol. 19, No. 2, pp. 480–499. (2016).
5. "Would You Pay for Transparently Useless Advice? A Test of Boundaries of Beliefs in the Folly of Prediction" (with Nattavudh Powdthavee), the *Review of Economics and Statistics*, Vol. 97, No. 2, 257–272. (2015).

- 2016 Finalist of the Exeter Prize for Research in Experimental Economics, Decision Theory and Behavioral Economics. Awarded annually to the best paper published in the previous calendar year in peer-reviewed journal in the field of Experimental Economics, Decision Theory and Behavioral Economics.
6. "An Egalitarian System Breeds Generosity: The Impact of Redistribution Procedures on Pro-Social Behavior" (with Zhang Jianlin), *Economic Inquiry*, Vol. 52, No. 3, pp.1027-1039. (2014).
 7. "Bank Ownership and Efficiency in the Aftermath of Financial Crises: Evidence from Indonesia" (with Rasyad Parinduri), *Review of Development Economics*, vol. 18, pp. 96-106, (2014).
 8. "The Impact of Social Comparison of Ability on Pro-Social Behavior" (with Zhang Jianlin), *Journal of Experimental and Behavioral Economics (formerly: Journal of Socio-Economics)*, vol. 47, pp. 37-46, (2013).
 9. "Labour Union Bargaining and Firm Organizational Structure" (with Aekapol Chongvilaivan and Jung Hur), *Labour Economics*, vol. 24, no. 5, pp. 116-124 (2013).
 10. "The Impact of the Strategic Sale of Restructured Banks: Evidence from Indonesia" (with Rasyad Parinduri), *World Development*, Vol.40, No. 3, pp.446-457.
 11. "Gain and Loss Domains and the Choice of Welfare Measure of Positive and Negative Changes" (with Jack Knetsch and Zong Jichuan), *Journal of Benefit Cost Analysis*, Vol 3, No.4 (Lead Article, 2012).
 12. "How Does Voice Matter? Evidence from the Ultimatum Game" (with Ong Qiyang and Steve Sheffrin), *Experimental Economics*, Vol.15, No.4, pp.604-621 (2012).
 13. "Organizational Structure and Product Market competition", *Journal of Economics and management Strategy*, (with Jung Hur), Vol.21 No.3, pp. 707-743 (2012).
 14. "Cross-Border M&A Inflows and Quality of Country Governance: Developing vs. Developed Countries" (with Jung Hur and Rasyad A. Parinduri), *Pacific Economic Review*, No.5, Vol. 16, pp. 638-655, (2011).
 15. "Signaling Strength? An Analysis of Economic Decision Making in the Weakest Link" (with Marco Haan and Bart Los), *Theory and Decision*, Vol. 71, No. 4, pp. 519-537, (2011).

16. "Do Banks Respond to Capital Requirements? Evidence from Indonesia", (with Rasyad A. Parinduri), *Applied Financial Economics*, Vol. 21, Issue 9, pp. 651–663 (2011).
17. "Ownership of Property Rights and the Allocation of Talents" (with Liu Haoming), *Applied Economics*, Taylor and Francis Journals, vol. 41(26), pages 3425–3436 (2009).
18. "Outsourcing Types, Relative Wages, and the Demand for Skilled Workers: New Evidence from US Manufacturing" (with Aekapol Chongvilaivan and Jung Hur), *Economic Inquiry*, Vol.47, No.1, pp.18–33 (2009).
19. "Tunneling and Propping: A Justification for Pyramidal Ownership" (with Linda A. Toolsema), *Journal of Banking and Finance*, Vol.32, No.10, pp.2178–2187 (2008).
20. "Riding along a Bumpy Road: Indonesian Economy in an Emerging Democratic Era," (with Aris Ananta), *ASEAN Economic Bulletin*, Vol.23, No.1, p.1–11, (2006).
21. "The Effects of Takeover Threats on Shareholder and Firm Value" (with Marco Haan), *Journal of Economic Behavior and Organization*, Vol. 59, No.1, pp.45–68, (2006).
22. "Tariff Policy and Exhaustion of Intellectual Property Rights in the Presence of Parallel Imports" (with Jung Hur), *Oxford Economic Papers*, Vol.58, No.3, pp.549–568, (2006).
23. "On the Strategic Use of Corporate Venture Financing for Securing Demand" (with Armin Schwenbacher), *Journal of Banking and Finance*, Vol.30, No.10, pp.2809–2833, (2006).
24. "Finance and Trade: A Cross-Country Empirical Analysis on the Impact of Financial Development and Asset Tangibility on International Trade" (with Jung Hur and Manoj Raj), *World Development*, Vol.34, No.10, pp.1728–1741, (2006).
25. "Information as a Regulatory Instrument to Price Biodiversity Benefits: Certification and Ecolabeling Policy Practices" (with Paulo A. Nunes), *Biodiversity and Conservation Journal*, 14(8), pp.2009–2027, (2005).
26. "A Market Mechanism for Scientific Communication: Reply" (with Hakan Yetkiner), *Kyklos*, 56(3), pp.401–403, (2003).
27. "A Market Mechanism for Scientific Communication: A Proposal" (with Hakan Yetkiner), *Kyklos*, 55(4), pp.563–569, (2002).

28. "Exchange Rate Pass-Through in Vertically Related Markets" (with Yunus Aksoy), *Review of International Economics*, Vol.8, No.2 pp. 235-251, (2000).
29. "Inter- and Intra-brand Competition and the Manufacturer-Retailer Relationship" (with Jerzy Mycielski and Filip Wuyts), *Journal of Institutional and Theoretical Economics*, Vol 156, No.4, pp.599-624, (2000).
30. "Corporate Takeovers, Bargaining, and Managers' Incentives to Invest" (with Marcel Canoy and Patrick Van Cayseele), *Managerial and Decision Economics*, Vol 21, pp.1-18, (2000).

Papers Under Review

1. Organ Donation Decisions under Different Allocation Rules: Theory and Experiment, (with Mengling Li). Under Review at *American Economic Review*.
2. Directed Trust and Reciprocity in a Real-Life Social Network: An Experimental Investigation (with Jonathan Yeo X-W). 2nd Revise and Resubmit at *Journal of Economic Behavior and Organization*.
3. Liquidation Policy and Disclosure of Credit History in Financial Contracting: An Experiment (with Jia Liu). Under Submission. Revise and Resubmit at *Journal of Economic Behavior and Organization*.
4. Impact of Lower Rated Journals on Economists' Judgments of Publication Lists: Evidence from a Survey Experiment, (With Nattavudh (Nick) Powdthavee and Jack Knetsch). Under Review at *Journal of Economic Psychology*.
5. Costly Information Acquisition, Social Networks and Asset Prices: Experimental Evidence, (with Edward Halim and Nilnajan Roy). Under Review at *Journal of Finance*.
6. CEO Incentives and Stock Price Dynamics: An Experimental Approach, (with Te Bao, Edward Halim, and Charles Noussair). Under Review at *Journal of Finance*.
7. Efficient Coordination in Evolving Networks: Experimental Evidence, (with Tat How Teh). Under Review at *Games and Economic Behavior*.
8. It's Your Turn: Experiments with Three-Player Public Good Games, (with Nilanjan Roy). Under Review at *Experimental Economics*.
9. Enhancing Effort Supply with Prize-Augmenting Entry Fees: Theory and Experiments, (with Robert Hammond and Jingfeng Lu). Under Review at *International Economic Review*.

10. How Large Should the “Bullets” be? Dissecting the Role of Unilateral and Tie Punishment in the Provision of Public Goods, (with Jia Liu and Zhang Ruike), Under Review at *Journal of Economics Dynamics and Control*.
11. Rank Order Contests with Sabotage: Equilibrium Analysis and Optimal Design, (with Jingfeng Lu, Haoming Liu and Wang Zhe). Under Review at *Social Choice and Welfare*.
12. Diminishing Personal Information Privacy Weakens Image Concerns (with Jianlin Zhang). Under Review at *Journal of Economic Psychology*.
13. “The Effect of Language on Economic Behavior: In Search of the Causal Relationship between the Future Tense and Time Preference” (with Josie I Chen and Taisen He). Under Review at *Economics Letters*.

Book Chapter

1. “Economic Crisis and Fiscal Policy Management” (with Silvia M. Arlini), in *The Indonesian Economy: Entering a New Era* (Aris Ananta, Mulyana Soekarni and Sjamsul Arifin (eds), Institute of Southeast Asian Studies (ISEAS). (2011).
2. “Information as a Regulatory Instrument to Price Biodiversity Benefits: Certification and Ecolabeling Policy Practices” (with Paulo A. Nunes), in *Labeling Strategies in Environmental Policy*, Mario Teisl (ed), Ashgate–Aldershot Publisher, 537pp. (2007).
3. “The Use of Certification and Ecolabelling as a Market Based Policy Instrument for Biodiversity Management” (with Paulo A. Nunes), in *Environment, Information and Consumer Behavior*, Signe Krarup and Clifford Russel (eds), Edward Elgar, 320 pp, (2005).

Magazine, Newspaper (Op–Ed), and Other Articles

1. “Differing Impacts of Peer Comparison”, *The Business Times*, June 16 2010.
2. “Indonesia’s Banking Industry: More power to the market” (with Rasyad A. Parinduri), *The Strait Times*, Sept 26 2007.
3. “The Economics of the Weakest Link TV Game Show”, in Dutch (Dutch Title: “De Economie van de Zwakste Schakel”), (with Marco Haan and Bart Los), *Economische and Statistische Berichten (ESB)*, 2004, April 30th, pp.207–209, (With Marco Haan and Bart Los).

Media Coverage

1. Not So Expert: The Need for Financial Advice May be More Psychological than Practical”, *The Economist*, June 9th 2012.
2. “Heads or Tails? Just Don’t Bet on It”, *The Financial Times*, June 15th 2012.
3. “People Will Pay for ‘Transparently Useless Advice’ about Chance Events”, *The Wall Street Journal*, June 18th 2012.
4. “Paying for “Transparently Useless Advice”, *Freakonomics Blog*, June 12th 2012.
5. “If You’ve Got Lucky, It’s Easy to Convince People You’re a Sage”, *New Statesman*, June 6th 2012.

Monographs

(These monographs are all available upon request and they are also indexed in Google Scholars).

1. Corporate Social Responsibility in a Corporate Governance Framework (with Linda A. Toolsema).
2. Essays on the internal and external delegation of authority in firms.
3. Delegation of Authority, Managerial Initiatives, and the Design of Divisional Structure.
4. Impact of Lower Rated Journals on Economists’ Judgments of Publication Lists: Evidence from a Survey Experiment, (With Nattavudh (Nick) Powdthavee and Jack Knetsch).
5. Pro-Drop and Pro-Sociality: Experimental Evidence (with Taisen He).
6. The Self-Image Signaling Roles of Voice in Decision-Making (with Ong Qiyuan, Walter Theseira and Steve Sheffrin).
7. Board Structure, Product Market Competition and Incentive Compensation, (with Wang Jing).
8. Punching Above One's Weight: The Case against Election Campaigns (with Marco Haan, Bart Los, and Sander Onderstal).
9. Costly Information Acquisition, Social Networks and Asset Prices: Experimental Evidence, (with Edward Halim and Nilnajan Roy).

10. It's Your Turn: Experiments with Three-Player Public Good Games, (with Nilanjan Roy).
11. Enhancing Effort Supply with Prize-Augmenting Entry Fees: Theory and Experiments, (with Robert Hammond and Jingfeng Lu).
12. How Large Should the "Bullets" be? Dissecting the Role of Unilateral and Tie Punishment in the Provision of Public Goods, (with Jia Liu and Zhang Ruike)
13. Multidimensional Group Identity: An Experimental Study, (with Fuhai Hong and Ruike Zhang).
14. Consumption Smoothing and Price Predictability with Heterogeneous Traders in Experimental Asset Markets, (with Edward Halim and Nilanjan Roy).
15. Rank Order Contests with Sabotage: Equilibrium Analysis and Optimal Design, (with Jingfeng Lu, Haoming Liu and Wang Zhe).
16. Directed Trust and Reciprocity in a Real-Life Social Network: An Experimental Investigation (with Jonathan Yeo X-W).
17. On the Explanation of Regionalism Waves (with Jung Hur).
18. Pattern Bargaining and Vertical Integration in Bilateral Monopoly with Downstream Unionization, (with Aekapol Chingvilaivan and Jung Hur).

Working Papers

(The working paper versions of these papers below are all available upon request).

1. Delegation of Product Distribution to Independent Retailers and the Choice of Retail-Store Location (with Jerzy Mycielski).
2. On the Design of Internal Organization of Innovation Process in a Firm.
3. Harmful Monitoring (with Marco Haan and Bart Los).
4. Reciprocity and Altruism: Intra-Social Preferences (with Jingping Li).
5. Punishing the "Wrongdoer" or Compensating the "Victim": An Experiment (with Jingping Li and Jia Liu).
6. Altruistic Punishment in the Face of Direct Externality and Selfish Temptation (with Jingping Li and Jia Liu).
7. Liquidation Policy and Disclosure of Credit History in Financial Contracting: An Experiment (with Jia Liu).

8. Asset Markets with Insider Traders and Insider Trading Regulations: An Experimental Analysis (with Edward Halim).
9. Diminishing Personal Information Privacy Weakens Image Concerns (with Jianlin Zhang).
10. Deteriorating Social Norms: The Presence of Third-party Observer(s) Worsens Norm Adherence, (with Jianlin Zhang).
11. Persuading Buyers to Embrace Socially Responsible Act: An Experimental Investigation, (with Ng Yew Kwang and Wang Yan).
12. CEO Incentives and Stock Price Dynamics: An Experimental Approach, (with Te Bao, Edward Halim, and Charles Noussair).
13. Intra- and Inter Group Identity Diversity and the Power of Incentives in Rent-Seeking Contests, (with Ruike Zhang).
14. Efficient Coordination in Evolving Networks: Experimental Evidence, (with Tat How Teh).
15. Strongly Connected Cooperative Elites, (with Edoardo Gallo, Tat How Teh, and Nilanjan Roy).
16. Organ Donation Decisions under Different Allocation Rules: Theory and Experiment, (with Mengling Li)
17. "The Effect of Language on Economic Behavior: In Search of the Causal Relationship between the Future Tense and Time Preference" (with Josie I Chen and Taisen He).
18. "Pronoun Drop Language and Social Preferences: Experimental Evidence from Japan" (with Taisen He, Saori C Tanaka, and Katsunori Yamada).

Work in Progress

1. "The Power of Social Sanction in Enforcing Social Norm: Third Party Punishment Game with Multiple Observers" (with Jianlin Zhang).
 2. "On the Impact of Stock Split on Traders' Behavior, Mispricing and Market Liquidity" (with Edward Halim).
 3. "Real Time Revision and Pre-play Communication in Threshold Public Good Games" (with Nilanjan Roy).
 4. "Strategic Thinking, Social Preferences and Empathy in Centipede Games: An Experiment" (with Yang Yi and Zheng Qi).
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5. "Gender differences in Image-Seeking Preferences" (with Jingping, Li).
6. "The Apple Doesn't Fall Far from the Tree: An Experimental Study on Intergenerational Transmission of Preferences" (with Taisen He).

Technology Disclosure (Intellectual Property)

- PowerZ – *An Interactive Solution to Energy Conservation through User Behavior and Gamification*, Technology Disclosure form dated 2 November 2017 (NTU Ref: TD/303/17).

Research Grants Awarded

1. National Research Foundation (NRF) Grant – TUM CREATE ESTL Phase 2, (**Principal Investigator**), 01 Aug 2016 – 31 March 2019, S\$ 528,111, "Towards the Ultimate Public Transport System."
2. Ministry of Social and Family Development (MSF) – FRF 2016–2 (**Co-Principal Investigator**), S\$ 94,560, "The Apple Doesn't Fall Far From the Tree: An Experimental Study on Intergenerational Transmission of Preferences."
3. MOE AcRF Tier 1 – RG143/15 (**Principal Investigator**), Mar 2016 – Feb 2019, S\$99,876.00, "Understanding the Impact of Incentive Compensation, Consumption Smoothing, and Corporate Control on Asset Prices and Traders' Behaviors: A Laboratory Experimental Economics Approach."
4. MOE AcRF Tier 1 – NTU – 2016–T1–001–019 (**Co-Principal Investigator**), Aug 2016 – Oct 2019, S\$ 63,302, Experimental Study on Learning and Expectation Formation in Macroeconomics and Finance.
5. MOE AcRF Tier 2 – MOE2014–T2–1–105 (**Principal Investigator**), Jan 2015 – Dec 2017, S\$ 248,985 "Cooperation, Partner Selection, Homophily in Social Network Experiments."
6. National Research Foundation (NRF) Grant – Future Resilient System (FRS) – A Research Consortium of ETH–Zurich, NTU, NUS, and SMU (**Principal Investigator** from NTU for Sub-module 3.1), January 2015 – December 2020, S\$ 360,000 "Human Decision Making in Risky, Dynamic and Complex Environments."
7. Economic Development Board (EDB) – ERIAN – GDF Suez Nanyang Eco Campus Grant (M4061457.B64) (**Principal Investigator**), August 2014 – July 2015, S\$ 597,750,-, "Interactive Solution to Improve Energy Efficiency".

8. Sustainable Earth Office (SEO) Seed Grant (**Co-Principal Investigator**), May 2014 – May 2015, S\$ 50,000, "Mobile Energy Monitoring App Prototype – MEMAP".
9. Special One-Off Start-Up Grant (SUG) (**Principal Investigator**), 01 April 2014 – 31 March 2016, S\$ 35,000,-, "Experimental Studies on Behavioral and Economic Decision Making".
10. MOE AcRF Tier 1 – NTU – 2015-T1-001-002 (**Co-Principal Investigator**), 01 August 2015 – 31 July 2018, S\$ 50,000,-, "Multi-dimensional group identity and other regarding preferences: An experimental investigation."
11. MOE AcRF Tier 1 – NTU – 2014-T1-001-065 (**Co-Principal Investigator**), March 2014 – Feb 2017, S\$90,000,-, "The Role of Languages in Shaping Economic Preferences: An Experimental Investigation Using the Mandarin-English Bilingual Subjects in Singapore."
12. MOE AcRF Tier 1 – NTU – 2012-T1-001-143 (**Co-Principal Investigator**), March 2013 – Feb 2016, S\$90,000,-, "Behavioral and Social Economics of Taxi Services."
13. MOE AcRF Tier 1 – NTU – 2012-T1-001-197 (**Principal Investigator**), March 2013 – Feb 2016, S\$40,000,-, "Enhancing Cooperation in Social Dilemma: The Role of Non-Binding Default-Decision Options, Rewards and Punishments."
14. Land Transport Authority (**Co-Principal Investigator**), March 2012, S\$ 174, 720,-, LP155 "Research on User Behavior and Response."
15. Cloud Computing Grants awarded by the InfoComm Development Authority of Singapore (IDA) and Comfort DelGro (**Co-Principal Investigator**), – Aug 2011 – Aug 2012, S\$23,350.80,-, "The Economics of Taxi Services: Behavioral Economics View Point".
16. Start-Up Grant (SUG), (**Principal Investigator**), Jan 2010 to Jan 2012, Nanyang Technological University, S\$ 97,858.44,-, "Experimental Studies on Behavioral and Organizational Economics".
17. MOE AcRF Tier 1 – NUS – R-122-000-107-112, (**Principal Investigator**), Nov 2007 – Oct 2009, S\$ 20,000,-, "Other Regarding Preferences and Charitable Giving: Experimental Approach."
18. MOE AcRF Tier 1 – NUS – R-122-000-098-112, (**Principal Investigator**), Aug 2006 – July 2007, S\$ 13,000,-, "A Study on the Stock Price Movement Due to "Insider Trading" and "Covered Warrant Trading."

19. MOE AcRF Tier 1 – NUS – R-122-000-100-112, (**Principal Investigator**), Aug. 2006 – July 2007, S\$ 7,000,-, “International Trade, Cross-Border Ownership and Control of Firms: A Theoretical Analysis.”
20. MOE AcRF Tier 1 – NUS – R-122-000-061-112, (**Principal Investigator**), Aug 2002 – June 2005, S\$ 10,000 – “Interplay between Industrial Organization and International Trade: Some Applications.”
21. Competitive Research Grants awarded by the British Academy, (**Principal Investigator**), Jan 2004 – Jan 2006, GBP 5,000,-, “International Migration from the Industrial Organization Perspectives” (in collaboration with Dr. Yunus Aksoy from the School of Economics, Mathematics and Statistics, Birkbeck College, University of London).

Editorial Boards

- Associate Editor of *Journal of Economic Behavior and Organization*, from Jan 2017 – present.
- Associate Editor, *Singapore Economic Review*, 2009 – present.
- Associate Editor, *Journal of Economic Development*, 2011 – present.
- Editor, *Neuroscience and Neuroeconomics*, 2015 – present
- Co-Editor, *ASEAN Economic Bulletin*, 2008 – 2013.

Invited Academic/ Research Visits

- Xiamen University, The Wang Yanan Institute for Studies in Economics (WISE), Xiamen, P.R.China, 19 – 24 April 2018 (scheduled)
- Waseda University, Department of Economics, Tokyo, Japan, 20 – 25 February 2018 (scheduled)
- Dongbei University of Finance and Economics, Dalian, P.R. China, November 2017
- Department of Economics and Finance, Hong Kong Baptist University, Hong Kong, October 2017
- Department of Economics, Southwestern University of Finance and Economics (SWUFE), Chengdu–China, March 2016.
- Department of Economics, Korea University, Seoul–Korea, November, 2015.

- Department of Economics, Chinese University of Hong Kong (CUHK), November 2015.
- Institute of Economic Research, Department of Economics, Shandong University, Jinan–China, September 2014.
- Department of Economics, Tsinghua University, Beijing–China, May 2014.
- Faculty of Business Administration, University of Macau, April 2014.
- School of Economics, Mathematics and Statistics, Birkbeck College – The University of London (UK), December 2004.
- Department of Economics, University of Groningen (The Netherlands), May–June 2004 and August 2006.
- Department of Economics, University of Kent at Canterbury (UK), August 2003.

Invited Talks at International Conferences/ Seminars/ Workshops

(From 2010 onwards only)

- 2010 The World Meeting of the Economic Science Association, University of Copenhagen, Denmark, July 8–11 2010.
Econometric Society World Meeting, Shanghai Jiao Tong University, P.R. China, 17–21 August 2010.
- 2011 The World Meeting of the International Economic Association, Tsinghua University, P.R. China, 4–8 July 2011.
Society for the Advancement of the Behavioral Economics (SABE) European Meeting, University of Exeter, England, 12–16 July 2011.
Asian Meeting of the Econometric Society, Korea University, Seoul, Korea, 11–13 August 2011.
Singapore Economic Review Conference, Singapore, 4–6 August 2011
Joint Symposium on Social Aspects of Humanosphere, Kyoto University – NTU – Sun Yat Sen University, Kyoto, Japan
- 2012 NTU CoHASS – CLASS Interdisciplinary Symposium on Human Behavior and Decision Science, NTU
TEDxNTU talk, A Behavioral Economist’ Take on Happiness, March Singapore, 22 May 2012.
International Symposium on Expectation and Belief Formation, University of New South Wales, Australia, 4–8 April 2012.
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- International Economic Science Association (ESA), New York University, New-York, U.S.A, 21–24 June 2012.
- Annual Conference of the Society for the Advancement of Behavioral Economics (SABE), University of Granada, Spain, 12–15 July 2012.
- 2013 Asia Pacific Meeting of the Economic Science Association, Waseda University, Tokyo, Japan, 16–18 Feb 2013.
- Joint Workshop Kobe University – Hanyang University – NTU, Hanyang University, Seoul, Korea, June 2013.
- The World Meeting of the Economic Science Association, University of Zurich, Switzerland, 11–14 July 2013.
- Asian Meeting of the Econometrics Society, NUS, Singapore, 2–4 Aug 2013.
- Singapore Economic Review Conference, Singapore, 5–8 Aug 2013.
- 2014 Joint Workshop NTU – SMU – University of Hiroshima, Hiroshima, Japan
Faculty of Business and Economics – University of Macau, Macau, 2 April 2014.
- School of Economics and Management – Tsinghua University, Beijing, P.R. China
- Institute of Economic Research, Department of Economics, Shandong University, Shandong, Jinan, P.R. China
- Asian Meeting of the Econometrics Society (ASEM) – Academia Sinica, Taipei, Taiwan, 19–22 June 2014.
- The World Meeting of the Economic Science Association (ESA) – The University of Hawaii, Honolulu, Hawaii, U.S.A., 26–29 June 2014.
- 2015 Western Economic Association Annual Conference, University of Hawaii at Manoa, Honolulu, Hawaii, U.S.A., 29 June – 1 July 2015.
- Singapore Economic Review Conference, Singapore, 5–7 August 2015.
- Department of Economics, Korea University, Seoul, Korea
- Department of Economics, Chinese University of Hong Kong (CUHK), Hong Kong
- International Symposium on Behavioral Economics, Khon Kaen University, Khon Kaen, Thailand, 14–15 Nov 2015.
- 2016 Dongbei University of Finance and Economics, Dalian, P.R. China
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Southwestern University of Finance and Economics (SWUFE), Chengdu–China, 5 Mar 2016

Western Economic Association Annual Conference, Portland–Oregon, U.S.A., 29 June – 3 July 2016.

The World Meeting of the Economic Science Association (ESA), Hebrew University, Jerusalem, Israel, 7–11 July 2016.

2017 AEI–Five (Consortium of East Asian Economics Institutes Group – Peking University, Seoul National University, Chinese University of Hong Kong, Academia Sinica, University of Kyoto, and Nanyang Technological University) Joint Conference, Seoul National University, Seoul – Korea, 29–30 May 2017.

The 5th Kobe University – Hanyang University – NTU Trilateral Joint Symposium, Kobe University, Kobe, Japan, 18–20 June 2017.

The 3rd Annual International Conference on Applied Economics and Econometrics, University of Hawaii at Manoa, Honolulu, U.S.A., 10–11 Sept 2017.

The World Meeting of the Economic Science Association (ESA), Rady School of Management, University of San Diego (U.S.A), 20–23 June 2017.

Western Economic Association Annual Conference, San Diego (U.S.A), 25–29 June 2017.

Society for the Advancement of Behavioral Economics (SABE) Annual Conference, University of Newcastle, Australia, 6–8 July 2017.

BEAM Research Consortium (Behavioral and Experimental Analysis in Macro–Finance) Kyoto International Conference. Ritsumeikan University, Kyoto, Japan, 4–5 Nov 2017

International Conference on Experimental and Behavioral Economics, Dongbei University of Finance and Economics, Dalian, P.R. China, 28–30 Oct 2017

Department of Economics and Finance, Hong Kong Baptist University, Hong Kong, 26 Oct 2017

2018 Xiamen University, The Wang Yanan Institute for Studies in Economics, 20 – 24 April 2018 (scheduled)

Waseda University, Tokyo, Japan (Scheduled: 20–25 February 2018)

Asia Pacific Meeting of the Economic Science Association, 7 – 8 February 2018 (scheduled), Queensland University of Technology, Brisbane, Australia.

Asia Pacific Regional Conference of the Society of Experimental Finance, 9 – 10 February 2018 (scheduled), Queensland University of Technology, Brisbane, Australia.

Academic Conference Organizer

- Member of the Program Committee of the 2013 Asian Meeting of the Econometrics Society (ASEM), Singapore, 2–4 August 2013.
- Member of the Program Committee of the 2011, 2013, 2015, and 2017 Bi-annual Singapore Economic Review Conference (SERC).
- Member of the Academic Program Committee of the Singapore Conference on the Use of Admin Data for Policy Evaluations, jointly organized by NUS–SMU and NTU, 2015.
- Member of the Program Committee of the 2018 International Conference on Infrastructure Resilience, ETH–Zurich, 14–16 February 2018.

Referee for Journals

American Economic Review	Management Science
Economic Journal	Experimental Economics
Games and Economic Behavior	Journal of Economic Behavior and Organization
Journal of Public Economics	Journal of Legal Studies
Journal of Economics and Psychology	Journal of Industrial Economics
Journal of Behavioral and Experimental Economics (formerly: Journal of Socio Economics)	World Development
Journal of Banking and Finance	Journal of Public Economic Theory
Canadian Journal of Economics	European Journal of Finance
Economica	Review of International Economics
Pacific Basin Finance Journal	Bulletin of Economic Research
International Journal of Game Theory	Small Business Economics
Ecological Economics	Nature and Culture

Journal of International Trade and Economic Development	Bulletin of Indonesian Economics Research
ASEAN Economic Bulletin	Singapore Economic Review
Journal of Economics and Statistics (Jahrbuecher fuer Nationaloekonomie und Statistik)	Journal of Asian Economics
World Economy	

Research Grant Reviewer

- External Reviewer for Hong Kong Research Grant Council (RGC) (Ad Hoc)
- External Reviewer for the Singapore Behavioral Studies in the Energy, Water, Waste And Transportation Sectors (BSEWWT) Programme, (2016).

PHD SUPERVISION

Here I only list my graduate supervisions (either as the main supervisor or co-supervisor). The list of my undergraduate supervisions is provided in the teaching statement part. In addition to these supervisions, I have also supervised master students, and sit in the PhD examination committees of many other PhD students, either from the Economics discipline or from other disciplines (see the documentation for teaching for the details).

1. PhD Students Supervised (at NTU)

As Main Supervisor

1. WANG JING (graduated in 2013).

Project topic: *“Three Essays in Corporate Finance and Corporate Governance”*.

First Placement: Department of Accountancy, PhD Program, Sauder School of Business, University of British Columbia.

2. LIU JIA (graduated in 2015).

Project topic: *“Essays on Social Preferences and Strategic Interactions: An Experimental Economics Analysis”*.

First Placement: Post-Doctoral Research Fellow, The University of Newcastle Business School, Centre for Experimental Economics, Newcastle Upon Tyne – United Kingdom.

Current Placement: Lecturer (Assistant Professor), Sheffield Hallam University, Sheffield – United Kingdom.

3. EDWARD HALIM (graduated in 2017).

Project topic: “*Essays on Experimental Asset Markets*”

First Placement: Research Fellow at TUM CREATE NRF project (“Towards the Ultimate Public Transport System”).

4. ZHANG RUIKE (graduated in Feb 2018)

Project topic: “*Essays on Social Preferences, Competition and Cooperation: An Experimental Approach*”

5. LAN XIAOQING (ongoing – starting from 2015)

Project Topic: “*Essays on Cooperation and Competition: Lab Economic Experimental Studies*”

6. LIU FANG (ongoing – starting from 2017)

Project Topic: To be confirmed.

7. JING LIN (ongoing – starting from 2017)

Project Topic: To be confirmed.

As Co-Supervisor

1. WANG YAN (PhD thesis under minor revision – **expected to graduate in 2018**).

Project topic: “*Essays on Social Responsibility in Market Setting: An Experimental Investigation*” **Joint Supervision with Professor Ng Yew Kwang (Economics Program – SSS – NTU);**

First Placement: Post-Doctoral Fellow at Nanyang Business School (NBS)

2. LI YUPENG (ongoing – starting from 2016)

Project topic: “*Economics and Culture: Three Experimental Studies*” **(Joint supervision with Asst. Professor He Tai-Sen (Economics Program – SSS – NTU)**

3. LIM YU SIN, SEAN (**ongoing** – starting from 2012)

Project topic: “*The Art of Effective Interpersonal Trust Repair: Fixing a Broken Trust between Strangers*” (Joint supervision with Assoc. Professor Ringo Ho Moon-Ho (Psychology Program – HSS – NTU)

4. LIM KIM LOONG – Interdisciplinary Graduate Studies (IGS): (**ongoing** – starting from 2015)

Project Topic: Energy Usage Behaviour: Optimizing Information Intervention Design. Joint-Supervision with Asst. Professor George Christopoulos (Nanyang Business School)

Ph.D. Supervision (as an internal examiner, a TAC member, or a committee member)

1. Ong Qiyang– (**Internal Examiner – Graduated in 2012**),

Project Topic: “*Essays on Happiness, Intergenerational Transmission and the Environment*”

2. Huang Hanming– (**Internal Examiner – Graduated in 2012**),

Project Topic: “*Essays on Continuous Time Finance: Default and Bond Pricing*”

3. Joana Rymaszewska – **Economics Program – (Internal Examiner – Graduated in 2013)**,

Project Topic: “*Economic Growth and Income Inequality: Re-examining the Links*”

4. Phang Riyang – **Nanyang Business School (NBS) – (Committee Member – Graduated in 2016)**,

Project Topic: “*Dynamic Equity Theory: Modelling Pay for Performance’s Cross-Level Effect*”

5. Evelyn Gay Hui Ting – **Nanyang Business School (NBS) – (Committee Member – Graduated in 2017)**,

Project Topic: “*The Joint Effects of Elevation of Disclosures and Information Load on Investors’ Judgments*”

6. Sean Fitzgerald – **Nanyang Business School (NBS) – (Committee Member – Ph.D. Thesis under Examination)**,

Project Topic: “*A Neuroeconomic Investigation of Social Decision Making*”.

7. Zhang Hehong – NTU Interdisciplinary Graduate School (IGS) & NTU Institute of Catastrophe and Risk Management (ICRM), (TAC member & the Chairman of the Ph.D. Qualifying Exam Committee),
Project Topic: “*Catastrophic Risk Detection and Mitigation in Power System*”.
8. Gizem Mestav Sarica – NTU Interdisciplinary Graduate School, NTU School of Civil and Environmental Engineering (CEE), and NTU Institute of Catastrophe and Risk Management (ICRM), (TAC member & The Committee Member – The candidate passed the Ph.D. qualifying exam),
Project Topic: “*Risk Assessment of a Megacity*”
9. Justyna Katatzyna Tasic – NTU Interdisciplinary Graduate School (Qualifying Exam Committee Member),
Project Topic: “*How Organizational Interdependencies Affect Emergency Response: A Case Study of Singapore’s Power System*”

2. PhD Students Supervised (at NUS)

As Main Supervisor

1. MANOJ RAJ (Graduated in 2006)
Project topic: “*Empirical Essays in Finance, Growth and Institutions*”.
First Placement: Transfer Pricing Specialist with Deloitte, Sydney – Australia.
Current Placement: Senior Manager (Transfer Pricing), Deloitte, Chicago – U.S.A.
2. RASYAD A. PARINDURI (Graduated in 2007)
Project topic: “*Essays on Banking Regulation and Restructuring: the Case of Indonesia*”.
First Placement: Assistant Professor, Nottingham University Business School, University of Nottingham, Malaysia Campus, Kuala Lumpur–Malaysia.
Current Placement: Associate Professor of Business Economics, Nottingham University Business School, University of Nottingham, Malaysia Campus, Kuala Lumpur–Malaysia.
3. ZHANG JIANLIN (Graduated in 2010)

Project topic: “*Essays on Experimental Behavioral and Organizational Economics*”.

First Placement: Senior Lecturer at UniSIM/ SIM Global Education – Singapore.

Current Placement: Head of Programme, University of London International Programme and Senior Lecturer at UniSIM/ SIM Global Education – Singapore.

4. LI JINGPING (**Graduated in 2014**)

Project: “Essays on Social Preferences and Charitable Giving: Experimental Analysis”.

First Placement: Assistant Professor, Department of Economics, Shandong University (Jinan – P.R.China)

As Co-Supervisor

1. ZHANG WENZHANG (**Graduated in 2006 – Co-Advisor**): “Essays on Game Theory”.

First placement: Assistant Professor at Shanghai University of Finance and Economics – SHUFE (Shanghai– China).

Current placement: Associate Professor at Shanghai University of Finance and Economics – SHUFE (Shanghai– China).

Other Leadership Appointments Currently or Previously Held at NTU

At the University Level

- Member, Committee to Review the Examination Appeals Process and to Make Recommendations on the Establishment of an Academic Appeals Board (Chaired by Prof. Kam Chan Hin, NTU Associate Provost – Undergraduate Education).
- Member, Outreach Working Committee for Several Admission Exercises (Chaired by Prof. Tan Ooi Kiang – Director Office of Admission and Financial Assistance).

- Member, Focus Group on Undergraduate Admissions to Attract Top 15% A level Students from Junior Colleges/ Integrated Programme Schools, 2011 and 2012.

At the College (CoHASS) Level

- Member, Undergraduate Curriculum Committee, College of Arts, Humanities and Social Sciences (CoHASS), NTU, from 2011 – present.

At the School (SSS and HSS) Level

- Chairman, School Admission Committee, School of Humanities and Social Sciences (HSS), NTU, from 2011 – present.
- Chairman, School Undergraduate Examination Committee, School of Humanities and Social Sciences (HSS), NTU, from 2011 – present.
- Chairman, School Undergraduate Curriculum Committee, School of Humanities and Social Sciences (HSS), NTU, from 2011 – present.
- Member, HSS Performance Review Board (PRB) for Faculty Annual Review, from 2012 – present.
- Chairman, School Admission Committee, School of Humanities and Social Sciences (HSS), NTU, from 2011 – present.
- Chairman, School Undergraduate Examination Committee, School of Humanities and Social Sciences (HSS), NTU, from 2011 – present.
- Chairman, School Undergraduate Curriculum Committee, School of Humanities and Social Sciences (HSS), NTU, from 2011 – present.
- Member, Search and Recruitment Committee for Assistant Professor, History Programme, School of Humanities and Social Sciences (HSS)–NTU, 2013.
- Chair, Search and Recruitment Committee for Assistant Professor, Public Policy and Global Affairs, School of Social Sciences (SSS)–NTU, 2016, 2017, and 2018.
- Chair, Search and Recruitment Committee for Senior Lecturer, Public Policy and Global Affairs, School of Social Sciences (SSS)–NTU, 2017.
- Member, Search and Recruitment Committee for Assistant Professor, Linguistic and Multilingual Studies (LMS), School of Humanities (SoH) – NTU, 2017.

At the Division/ Programme (Economics) Level

- Advisor, Division of Economics, Admission Exercise Committee, from 2011 – present.
- Member, Search and Recruitment Committee for Assistant Professor: 2009 – 2016.
- Member, Division of Economics, HSS–NTU, Research Output Assessment and Evaluations Committee, 2009 – present.
- Member, Division of Economics, HSS–NTU, Undergraduate Studies Committee, 2009 – present.
- Member, 2010 Recruitment Campaign (Economics) at the Allied Social Sciences Association – American Economic Association Meeting, Atlanta – U.S.A.
- Member, 2011 Recruitment Campaign (Economics) at the Allied Social Sciences Association – American Economic Association Meeting, Denver – U.S.A.
- Member, 2013 Recruitment Campaign (Economics) at the Allied Social Sciences Association – American Economic Association Meeting, San Diego – U.S.A.
- Member, 2014 Recruitment Campaign (Economics) at the Allied Social Sciences Association – American Economic Association Meeting, Philadelphia – U.S.A.
- Member, 2015 Recruitment Campaign (Economics) at the Allied Social Sciences Association – American Economic Association Meeting, Boston – U.S.A.
- Member, 2016 Recruitment Campaign (Economics) at the Allied Social Sciences Association – American Economic Association Meeting, San Francisco – U.S.A.
- Member, 2017 Recruitment Campaign (Economics) at the Allied Social Sciences Association – American Economic Association Meeting, Chicago – U.S.A.

Public Service/ National Agencies

- Providing training and consultancy on the Application of Behavioral Economics for Policy Designs for senior officials of the Ministry of Home Affairs (MHA), May–June 2013.
- Providing expert advice on the Behavior Economics Aspects of Road Pricing in Singapore and presenting it in front of Mr. Lui Tuck Yew (Minister of Transport – MOT) and Ms. Josephine Teo (Minister of State at the Ministry of Finance (MOF) and Ministry of Transport (MOT)), March 2013.
- Delivering Regular Training and Courses on “*Behavioral Economics and Public Policy*” to Singapore Civil Servants, Economics for Policy Analysts (EPA)”, Civil Service College (CSC), 2012, 2013, 2014, 2015, and 2016.
- Delivering a full day lecture on “Economics Thinking in Public Policy” to Singapore Civil Servants, 28th Executive Development Course (EDC), Civil Service College (CSC), 18th June 2012.
- Advising the Health Promotion Board (HPB) and the Ministry of Health (MOH) on a behavioral economics study on ways to inspire or incentivize individuals to adopt healthy lifestyle (e.g. good dietary practices, physical activity, and good mental wellbeing), Sept 2012.
- Advising the Land Transport Authority (LTA) and the Ministry of Transport on a behavioral economics study of the implementation of the next generation Electronic Road Pricing (ERP) system, Aug 2012.
- Member, Singapore Public Service Commission (PSC) – Prime Minister’s Office Panel of Experts, 3 year terms (1st December 2009 – 30 November 2012).
- Member of a Roundtable Discussion on the Competition Commission of Singapore (CCS)’s proposal to issue a Guidance Note for the competition assessment of airline alliance agreements (“Airline Guideline Note”) – Competition Commission of Singapore (CCS), 2018.
- H3 Humanities and Social Sciences Research Programme (H3 HSSRP) Junior College Supervision and Mentorship Programme, joint project of the Ministry of Education’s Gifted Education Branch (GEB) and NUS: Semester II 2007–2008, Semester I 2008–2009, Semester II 2008–2009.

Consultancies, Interviews and Commentaries given to Local and International Media

- ASEAN Secretariat (Initiative for ASEAN Integration): March – November 2005: Capacity Building in the Trade in Goods for the New Members of ASEAN

(TRA/02/01) and the Development of a Trade Statistics Collection Mechanism and Trade Database in Vietnam.

- The Strait Times, the Business Times, BBC Radio World Service UK, Media Corp Radio, Channel News Asia (CNA) TV

Professional membership

- Member of the American Economic Association (AEA).
- Member of the Econometric Society.
- Member of the Economic Science Association (ESA).

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